

Andreas Rosenberg von Gramiller im Interview: „Wir erarbeiten die beste Lösung“

Andreas Rosenberg vom Vertriebsteam von Gramiller über das herausforderne und erfolgreiche Neuausstattungprojekt bei der Fleischerei Schirnhofer.



Andreas Rosenberg ist im Vertriebsteam der Firma Franz Gramiller & Sohn. ©
Beigestellt

: ``Y]gWX / ``7c". `9fnU\ ``Yb 'G]Y i bg j cb 'XYa 'bYi Yb 'Dfc ^Y_h
G`]WYf! ? ca d`Yhh]b]Y Zi f`XUg`I b hYfbY\ a Yb 'GWX]fb\cZYf"
5bXfYUg`FcgYbVYf[. `8Ug'Dfc Y_hk Uf j cb '5bZUb[`Ub 'gY\f
i a ZUb[fY]WX "'; Ya Y]bgUa 'a]h`XYf':]fa U`GWX]fb\cZYf i bX`XYf
:]fa U`K YVYf': ccX`HYWX bc`c[m`j Yfgi WX hYb 'k]fz`Y]bY '5b`U[Y`ni
_cbn]d]YfYbž`X]Y`Y]bYfgY]hg`X]Y`j]Y`Yb 'DfcXi _hY`XYg`?i bXYb
dYfZY _h`UVXYW_Yb _Ubb i bX`UbXYfYfgY]hg`]b `]l fYf`6YX]Ybi b[
a c[`]WX gh`Y]bZUWX `V`Y]Vh` `8U`Y]b][Y`DfcXi _hY`]b`XYf`J YfdUW_i b[
i a '- \$'; fUX`[YXfY\ h`k YfXYb `a i ggYbž`k Uf`gWX bY``_`Ufž`XUgg`Y]b
FcVchYfY]b`Y[Yf`X]Y`dYfZY _hY`K U\ ``]gh"

: ``Y]gWX / '7c". 'K]Y 'ZUbX 'X]Y 'bVYhf]YVbU\ a Y 'ghUh3
5bXfYUg'Fc gYbVYf[. ' 8]Y 'bVYhf]YVbU\ a Y 'Y]bYf'gc'WX Yb '@b]Y
XUi Yfh[i h'nk Y]K cWX Yb ' 'Y]bY 'K cWX Y 'Z f'X]Y 'HYWX b]_ i bX 'Y]bY
k Y]hYfYž'i a 'X]Y 'DfcXi _hY 'Y]bni ZU\fYb" '8UbUWX '_Ubb ']b 'XYf'FY[Y
a]h'XYf'DfcXi _h]cb 'VY[cbbYb 'k YfXYb" 'K]f'`UggYb 'YXcWX ']b 'XYf
YfghYb 'D\UgY]a a Yf'Y]bYb '5bk YbXi b[ghYWX b]_Yf'ni f
DfcXi _h]cbgVY[`Y]h]b['j cf'Cfh"

: ``Y]gWX / '7c". '? cbbYb 'G]Y 'i bg'X]Y 'Y]bnY 'bYb 'GWX f]hhY 'XYf
@]b]Y '_i fn'Yf_ `UfYb 3
5bXfYUg'Fc gYbVYf[. ' 8Yf'GWUbbYf'X]Ybh'XUni ž
bUhi f[YK UWgYbY 'DfcXi _hY 'a]h'a c[`]WX gh' [Yf]b[Ya ' ;]j Y!Uk Um
gWX bY]XYb 'ni '_cbbYb" '8Ug' \Y]» hž'XYf'G'JWXf'i VYfb]a a h'X]Y '8UhYb
XYg'GWUbj cf[Ub[g'i bX 'fY[i ']Yfh'XUbb 'X]Y 'GWX b]hhVfY]hY 'XYf
Y]bnY 'bYb 'GWX Y]VYb 'gcž'XUgg'Ua '9bXY 'X]Y 'Dcfh]cb 'a]h'XYa
j cfY]b[YghY ``hYb ' ; Yk]WX h'i bX 'XYf'f]WX h][Yb '5bnU\ ``Ub 'GWX Y]VYb
XYb 'G'JWXf 'j Yf'Uggh" '8UbUWX 'k YfXYb 'X]Y 'DfcXi _hY 'Ui Z'Y]bYb 'Di ZZYf
[YZU\fYbž'XUa]h'X]Y 'J YfdUW_i b[g]b]Y 'a c[`]WX gh'c \bY 'Gh]`ghUbX
Xi fWX 'Ui Z'Yb '_Ubb" '8Yf'FcVchYfY]b`Y[Yf'b]a a h'X]Y 'DfcXi _hY 'a]h
Y]bYa ' ; fY]ZYf 'Ui ZZ'XfY\h'X]YgYž'ZU`g'YfZcfXYf']WX ž'i bX ``Y[h'X]Y
Dcfh]cb ']b 'X]Y 'J YfdUW_i b[ga UgWX]bY 'Y]b" '8]YgY 'VY[Ugh'i bX
j Yfg]Y[Y'h'UbgWX 'Y]» YbX 'X]Y 'Y]bnY 'bYb 'DUW_i b[Yb" '5a '9bXY 'XYf
@]b]Y 'k YfXYb 'X]Y 'DUW_i b[Yb 'XUbb 'bcWX 'cVYb 'i bX 'i bhYb
Yh]_Yhh]Yfh'i bX '[YgWX b]hhYb"

: ``Y]gWX / '7c". '8]Y '@]b]Y '_ca a h'j cb 'bi f'Y]bYa '5bV]YhYf3
K 'Y 'WX Y 'J cfhY]`Y 'V]f[h'X]YgY '9b hgWX Y]Xi b[3
5bXfYUg'Fc gYbVYf[. ' 8Yf'JcfhY]`]Y[h'Y]bXYi h]['XUf]bž'XUgg'Yg
]b 'X]YgYa '_ca d'YI Yb '5V'Ui Z'_Y]bY 'GWX b]hhghY ``Yb 'ni 'UbXYfYb
A UgWX]bYb '[]Vh" '8]Y 'GhYi Yfi b[Yb 'XYf'Y]b nY 'bYb '?ca dc bYb hYb
_cbbYb 'dYfZY _h'a]hY]bUbXYf'_ca a i b]h]YfYb 'i bX ' gdfYWX Yb
Ui WX '[YbUi 'X]YgY 'VY 'GdfUWX Y" '8Yf'6YX]YbYf '\Uh'Ui » YfXYa 'XYb
J cfhY]ž'XUgg'Yf'j cb 'YXYa '8]gd'Um'Ui g'U ``Y 'A UgWX]bYb 'ghYi Yfb
_Ubb 'K Ybb 'Yf'ni a '6Y]gd]Y 'VY]a 'FcVchYf'Yhk Ug'YbhXYW_hž'_Ubb
Yf'5bdUggi b[Yb 'Ua 'G'JWXf 'j cfbY\ a Ybž'c \bY 'XUž f'nY\ b 'A YhYf
'Ui Z'Yb 'ni 'a i ggYb"

: ``Y]gWX / '7c". '9g'k i fXY 'a]h'XYa 'Ga 'Ufh7\Ub[Y!GmghY a

Yfk Y]hYfh` `k Ug`VYXYi hYh`XUg3
5bXfYUg`FcgYbVYf[. . 8Ug`Ga`Ufh7\Ub[Y!GmghYa`Yf`Y]W hYfh
XYb`6YX]YbYfb`XYb` : cfa Uhk YW gY`Yf\YV`]W "8]Y` : cfa UhhY`Y
g]bX`U`]b`XYf`A`UgW]bY`i`bYf`XYf` : cfa ghUh]cb`j`YfVUi h`C`bY
K`YW gY`gmghYa`a`i`gg`a`Ub`U`gc`]b`X]Y`A`UgW]bY`\]bY]b[fY]Z`b"
8Ug`]gh`b]W h`bi`f`i`a`ghUbX`]W z`gcbXYfb`Ui`W`b]W h`[i`h`Z`f`X]Y
K`Yf_nYi`[Yz`k`Y]`g]Y`XUbb`cZh`b]W h`[Y\cVYb`gcbXYfb`[YgW cVYb
k`YfXYb`"8UXi`fW Yf\c\h`g]W X]Y`5Vbi`hni`b[""<]Yf`_Ubb`Yhnh`XUg
: cfa k`Yf_nYi`[_ca`d`Yhh`gY]h]W `Ui`g`XYf`A`UgW]bY`[YgW k`Yb_h
k`YfXYb`"i`bX`XUg`c\`bY`Y[`]W Y<]ZgfU\`a`Yb"Gca`]h`U`XYf
6YX]YbYf`XUg`K`Yf_nYi`[`cZZYb`j`cf`g]W ``]Y[Yb`i`bX`_Ubb`X]Y`HY]`Y
VYe`Ya`hUi`gW`Yb"

: `Y]gW`/`7c". . : i`f`k`Y`W`Y`6Yhf]YVY`g]bX`gc`W`Y
?ca`d`Yhh`]b]Yb`[YY][bYh3
5bXfYUg`FcgYbVYf[. . =a`Df]bn]d`Z`f`YXYb`Yhk`Ug`[fc`YfYb
K`i`fgh`i`bX`?UgYVYhf]YVz`XYf`gY]bY`K`UfYb`Ui`Z[YgW b]hhYb
j`Yf`_Ui`ZYb`a`cW hY`"8]YgY`@b]Y`\]Yf`]gh`gW cb`Y]b`n]Ya`]W Yg`<][\!
9bX!DfcXi`_h` : Ua`]Y`K`YVYf`U`h`UVYf`Ui`W`[Ybi`[YbX`G`]W`f`Z`f
_`Y]bYfY`6Yhf]YVY`ni`f`5i`gk`U\``5i`W`\]Yf`k`UfYb`k`]f`]b`XYf
J`Yf`[Ub`[Yb\Y]h`gW cb`gY\`f`YfZc`[fY]W "K`]Y`[YgU`h`XYf`?i`bXY
YfnU`h`k`Ug`Yf`VfUi`W`h`i`bX`k`]f`YfUfVY]hYb`X]Y`dYfZY`hY`@cgi`b["

6Ygi`W`Yb`G]Y`i`bg`Ui`Z`Z`Y]gW`i`bX`W`"Uh